



# COMPANY PROFILE

PACISOFT VIETNAM COMPANY LIMITED

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# COMPANY OVERVIEW

Pacisoft Vietnam Co.,LTD works in IT industry (Trading, Distribution, Services and Solution) was found in 2010 according to business code 0310446108 released by Ho Chi Minh Department of Planning and Investment in 7th November 2010.



COMPANY  
NAME

Cong ty TNHH Pacisoft Vietnam



TAXCODE

0310-446-108



ENGLISH

Pacisoft Vietnam Co.,LTD



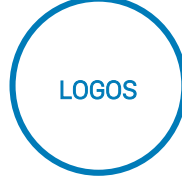
HEAD -  
QUATER

499/11/28 Quang Trung St, Ward 10, Go Vap Dist, Ho Chi Minh City, Vietnam



CEO

Mr. NGUYEN VIET TRUNG



LOGOS

**PACISOFT**  
Software.Hardware.Cloud.Solutions



HCM  
OFFICE 1

#163 Nguyen Van Troi St, Ward 11, Phu Nhuan Dist, Ho Chi Minh City



HCM  
OFFICE 2

Informatic Technology Part (ITP), National University (Quang Trung Software City), Ho Chi Minh City



HA NOI  
OFFICE 3

#105 Lang Ha St, Dong Da Dist, Ha Noi City



OTHERS  
BRAND



## BUSINESS LINES

- ▶ Software Distribution, Software Licensing
- ▶ Hardware Provider
- ▶ Computer consulting and system management
- ▶ Wholesale of equipment, electronic components and telecommunications
- ▶ Information technology services and other services related to computer
- ▶ Renting of machines, equipment and other tangible goods
- ▶ Technical consulting services and IT solution supply





Adobe Authorized Partner



WPS Office Distributor



Microsoft Licensing Solutions Partner



Microsoft Cloud Solution Provider (CSP)



PTC Value Added Reseller



ZWCAD Distributor



Winrar Distributor



Nitro Authorized



Trimble Authorized Reseller



Chaosgroup Official Partner



Keyshot Distributor



Lumion Authorized



Magix Cinema Partner



Investintech Authorized



Cybermetrics Authorized



Corel Official Partner



Minitab Authorized



Materialise Partner



Solidworks Partner



Autodesk Partner



Siemens Partner



Rhinoceros Partner



iGrafx Partner



Delcam Partner



Symantec Silver Corporate Partner



Veritas Silver Partner



Mcafee Authorized



Retrospect Authorized



Bitdefender Authorized



Eset Gold Partner



Kerio Official Partner



#### AUTHORIZED PROVIDER OF THESE IT BRANDS AND MORE

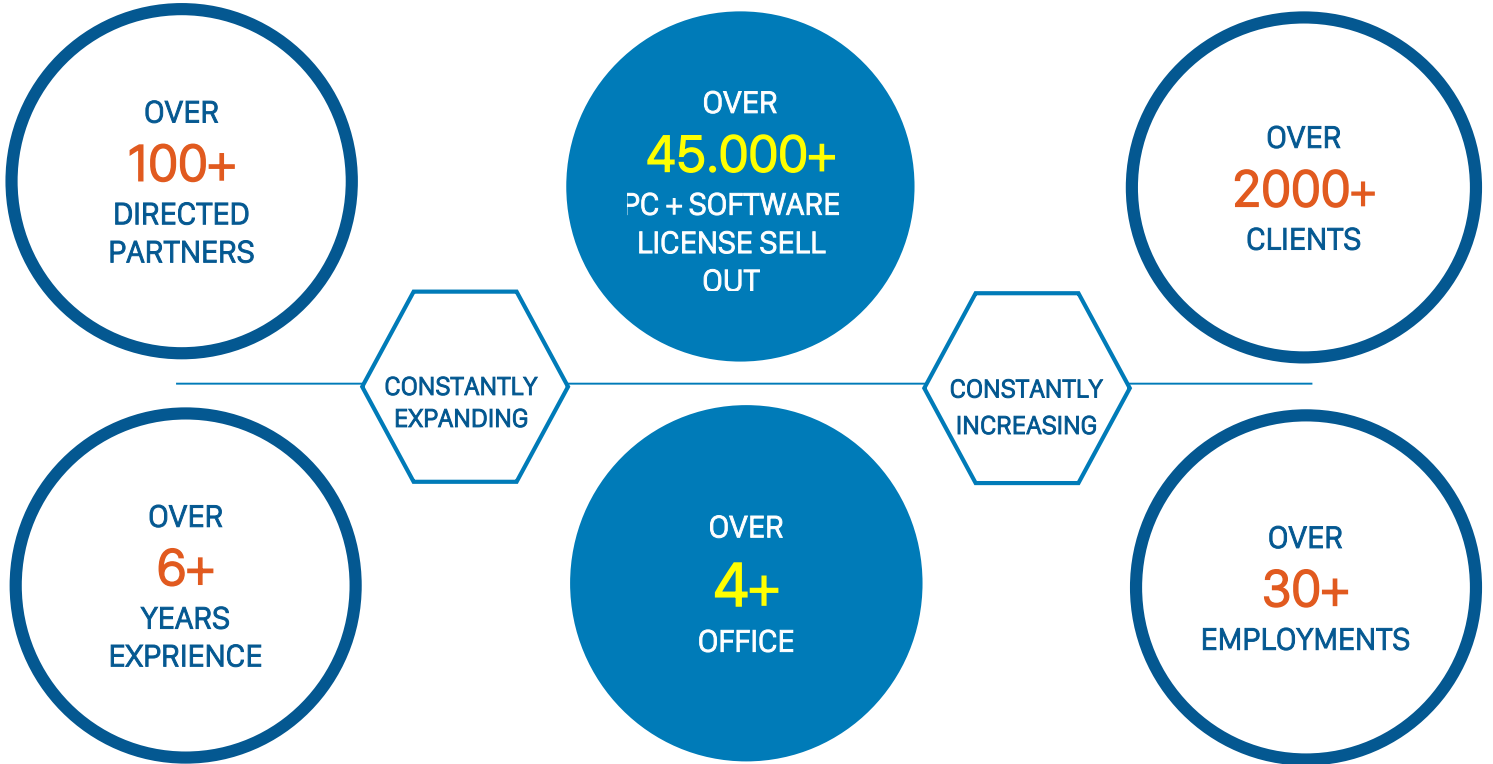
Acronis  
AirWatch Elite  
CA LAR Partner  
Checkpoint  
Citrix

Google  
RealVNC  
Teamviewer  
Wilcom  
Magic

Parallels Authorized  
Quak  
ABBYY  
Altn Mdaemon  
IP Guard

SAP2000  
E tabs  
Form Z  
Vue xStream  
Sunrise Pipenot

# NUMBERS



# PRODUCTS AND SERVICES

## EQUIPMENT AND HARDWARE - ANY IT HARDWARE DEVICES



Hardware lies in the backbone of any IT infrastructure. PACISOFT has all the necessary competences to build the foundation of enterprise infrastructure of any complexity. Our solutions allow to reduce the maintenance costs due to high-quality service and comprehensive approach to IT infrastructure development.

Products and Services: Desktop PC, Laptop, Server, Workstation, Networks, Storage, Security, Printer, Fax, Computer Accessories, 3D Printing



**MANUFACTURERS  
RELATIONSHIP  
ENSURE THE RIGHT  
DEVICES ARE  
AVAILABLE TO  
SUPPORT YOUR  
INFRASTRUCTURE**

Your standard or open standard – we'll use our industry relationships to create the optimum solution for your specific requirements.

### KEY SOLUTION PARTNERS

ACER ASUS APPLE APC BROTHER DELL  
EPSON HP IBM OMEGA KINGSTON  
LENOVO LG PLATRONICS SAMSUNG  
FORTINET TOSHIBA XEROX UNITY 3D  
RADWARE RIVERBED NIMBERSTORAE  
SOPHOS LOGITECH

## SOFTWARE - ANY CLASS OF SOFTWARE

From operating systems to business intelligence, virtualization to security, and CAD/CAM/CAE/3D- CNC to office productivity, PACISOFT can provide the software and support to run your organization more effectively.. At PACISOFT software specialists help you evaluate and manage your entire software license portfolio. They ensure you select the most cost-effective software license program option, and partner with you for implementation of contracts and paperwork. On a continuing basis, they keep IT and procurement teams up to date with new information and upgrades. Count on them to maximize the value of your license programs and provide ongoing strategic planning.



Product and Services : System ; Office; Security ; CAD/CAM/CAE/3D-CNC, Graphic & Design; Server; Communication- Media ; Cloud

**THE DIRECT  
RELATIONSHIPS  
PACISOFT HAS WITH  
OUR SOFTWARE  
PARTNER ARE  
IMPORTANT TO BRING  
YOU MAXIMUM CHOICE  
AND AVAILABILITY AT**

PACISOFT offers end-to-end technological IT solutions, software licensing, hardware and accompanying services from more than 1,000 IT vendors.

### KEY SOLUTION PARTNERS

ADOBE AUTODESK ARC COREL BKAV  
BITDEFENDER ESET ETABS MCAFFEE  
MICROSOFT IBM MINITAB MATERIALISE  
INVESINTECH FOXIREADER KEYSHOT  
KERIO NITRO VRAY SKETCHUP PTC WPS  
OFFICE ZWCAD SOLIDWORKS  
TEAMVIEWER REALVNC GOOGLE



The direct relationships PACISOFT has with our software, hardware partners are important to bringing you maximum choice and availability at very competitive prices. Our experts are available to help you evaluate, acquire, deploy, and manage your software assets. PACISOFT also keeps your IT and procurement teams up to date with new releases, upgrades, and licensing changes.

Count on PACISOFT to maximize the value of your system, IT and software assets and provide ongoing strategic planning.

## CLOUD - COMPREHENSIVE CLOUD SERVICES



Cloud technology is a powerful combination of computing, networking, storage, management solutions, and business applications.

The PACISOFT Cloud Solutions team provides a range of custom and packaged solutions focused on messaging, collaboration, data protection, infrastructure, IT tools and private clouds. Our team is adept at helping you understand the key characteristics and benefits of public, private and hybrid cloud solutions, and will guide you to the one that suits you and your infrastructure best. Virtualization creates opportunities for your organization to consolidate computing resources to streamline IT management while improving availability, security and utility. The reduced data center footprint enabled by virtualization provides the added benefits of lower power, cooling and space costs.

Key categories: INFRASTRUCTURE AND BUSINESS CONTINUITY; SECURITY; EMAIL AND UNIFIED COMMUNICATIONS; APPLICATIONS IN THE CLOUD



**PARTNER WITH PACISOFT TO LEVERAGE THE COST EFFICIENCIES, SCALABILITY AND FLEXIBILITY OF CLOUD SOLUTIONS.**

PACISOFT designs virtualization and cloud solutions leveraging our relationships with the leading industry innovators.

### KEY SOLUTION PARTNERS

ADOBE BOX MICROSOFT SYMANTEC  
CLOUD VMWARE MCAFEE SOPHOS  
INFRASCALE ACRONIS DROPBOX

## SERVICES AND SOLUTIONS - EMPOWERING BUSINESS WITHOUT BOUNDARIES

PACISOFT can help take your organization to new heights with specialized solutions grounded in deep industry expertise that align with your distinct challenges: Telecommunications, Media & Entertainment, Original Equipment, Manufacturing, Retail, Web Development, Financial Services, EDU, GOV, Healthcare, Energy.

Our information technology solutions and services: Private and security; Unified media (Skype for business); Virtualization message and collaboration; Cloud & SaaS; Asset management (SAM & ITAM); Storage and recovery; Deployment of server and desktop ; IT, Construction- AEC/BIM, CAD/CAM, 3D, Simulation, Digital Prototyping, Electrical, Design, Media/ Communication, Education, Office, Endpoint Protection, Backup, Marketing Digital.



**PACISOFT PROVIDES FLEXIBLE SCALABLE SOLUTIONS TO STORE SECURE AND MANAGE DATA AND COMPLETE SECURITY SOLUTION.**

Our solutions architects and systems engineers have attained the highest levels of technical certification from all key solution partners.

### KEY SOLUTION PARTNERS

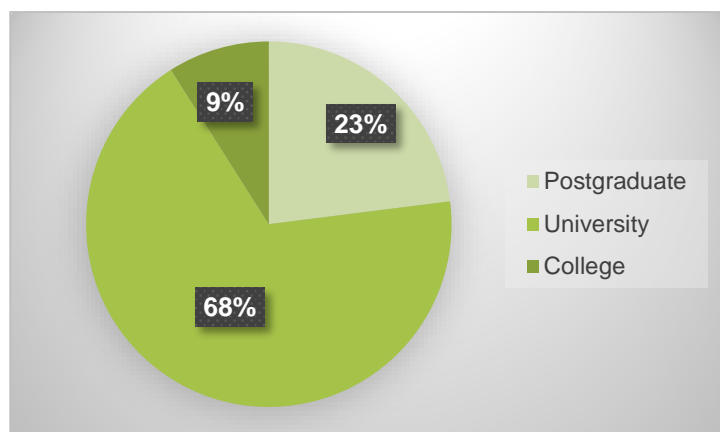
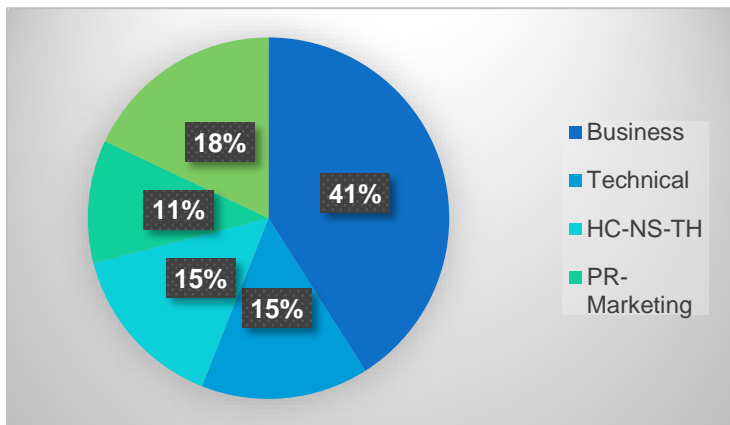
ACRONIS BUFFALO DELL EMC FALCON  
HP IBM NETAPP QUANTUM SEAGATE  
VEEAM CA TECHNOLOGIES CISCO  
FORTINET KASPERSKY LAB SOPHOS  
SYMANTEC TREN MICRO WATCHGUARD



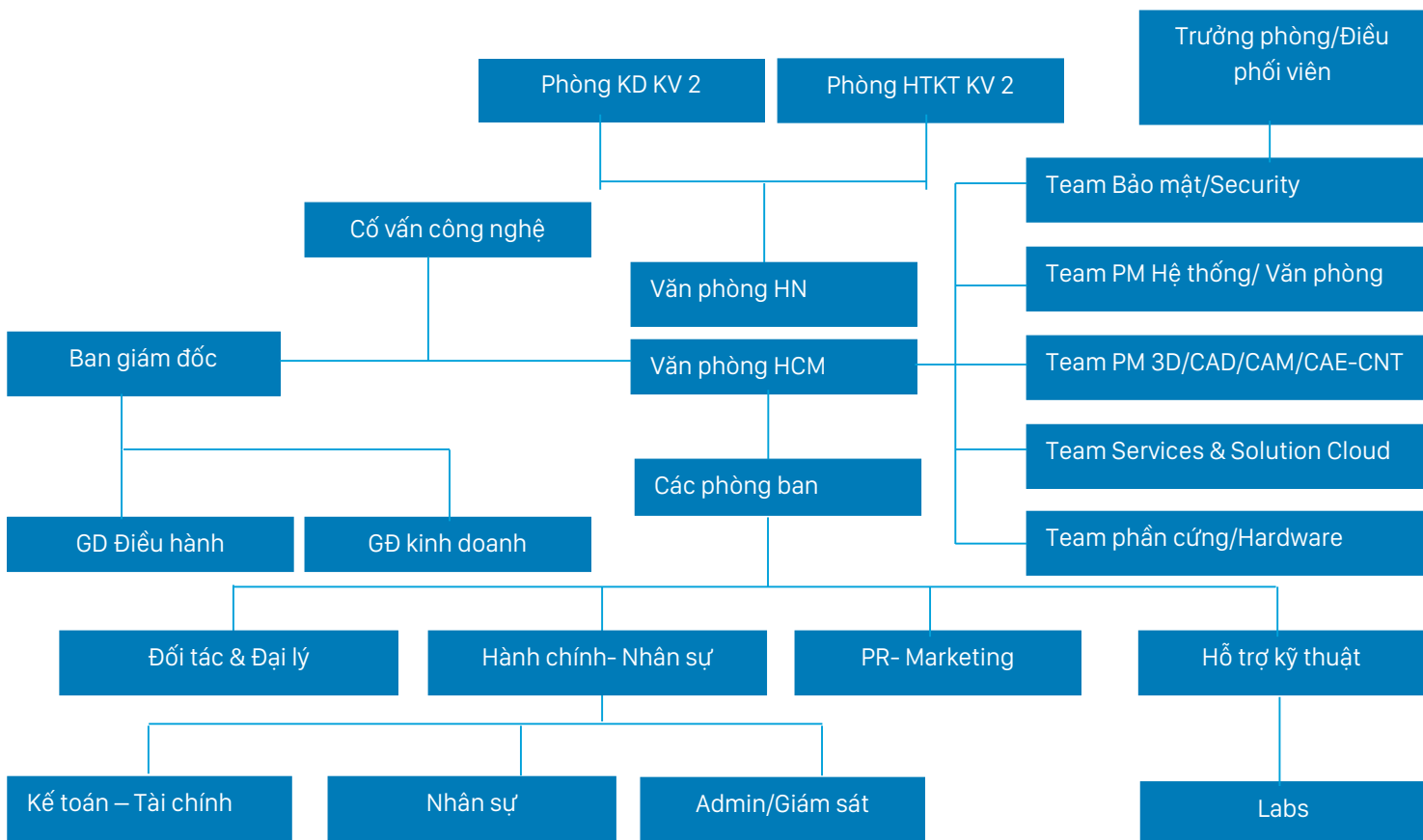
At Pacisoft our account executives, solutions architects and software solution specialists work in strategic collaboration with clients to create customized IT solutions for businesses, healthcare organizations, schools, and government offices. Leveraging deep relationships with industry-leading hardware and software companies, the Pacisoft team designs, configures and implements IT solutions as complex as server farms, and as essential as a corporate desktop deployment.

# HUMAN RESOURCE

There are 30 staffs working at the Ho Chi Minh and Hanoi Office and keeps growing.



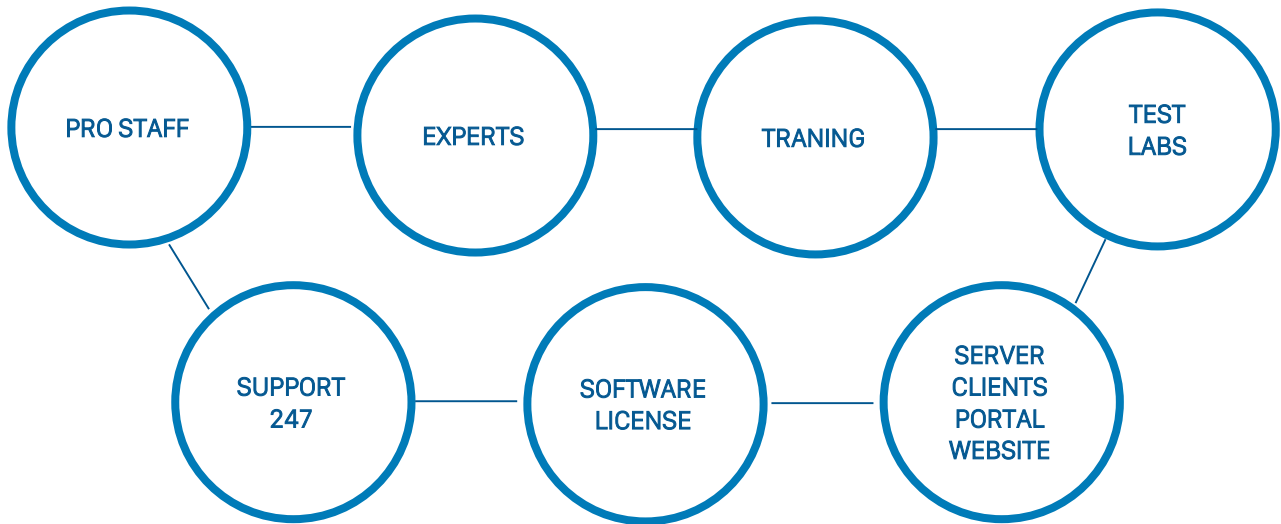
# COMPANY HIERARCHY





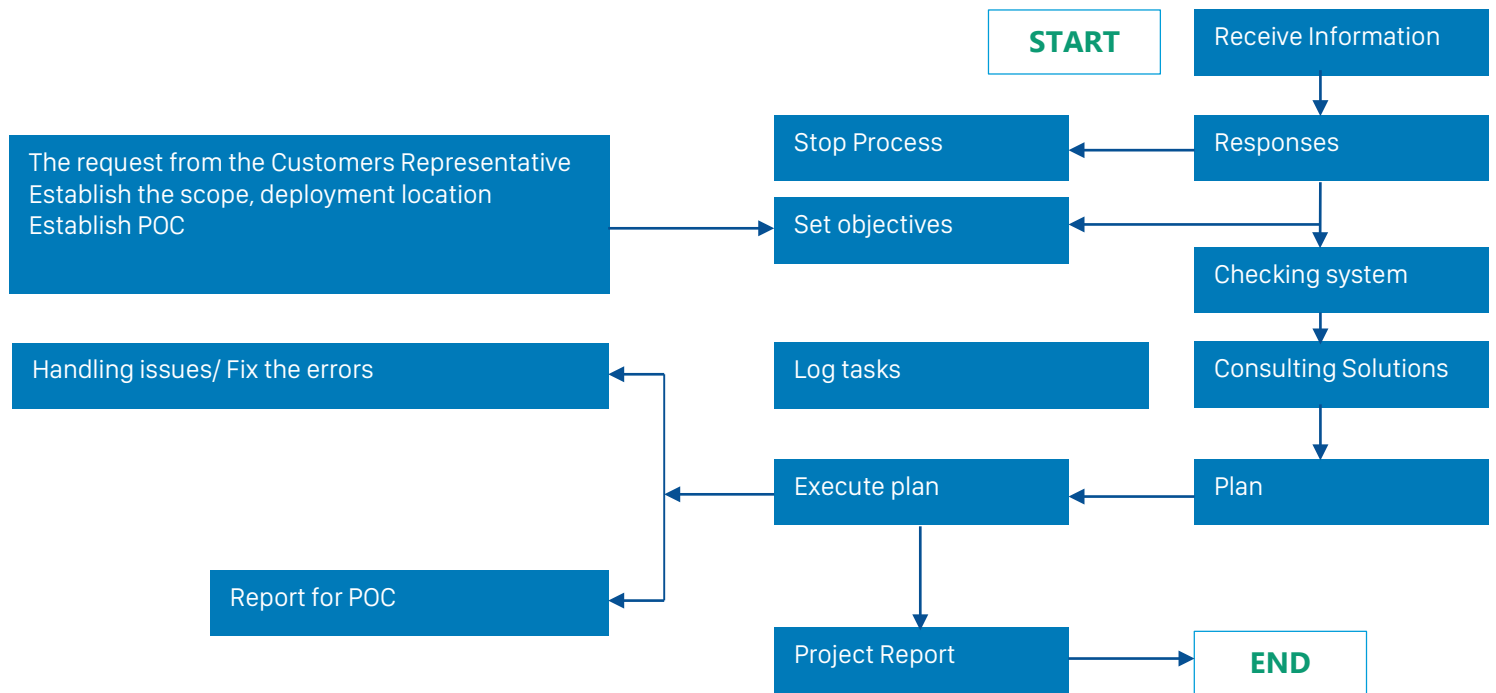
# TECHNICAL ABILITY

## FACILITIES, INFRASTRUCTURE AND PERSONNEL



## MANAGEMENT DATA AND DEPLOYMENT PROCESS

A standard process to control every steps to provide an excellent service to customer from examined, advisory, design, sale, technical, support and after sales.



# TYPICAL CLIENTS

## FDI CORPORATION

- Công ty TNHH Kim Loại VMMP
- Công ty TNHH Công Nghiệp Jinggong
- Công ty TNHH Cân bằng trọng lượng T- Việt Nam
- Công ty TNHH ITEQ Việt Nam
- Công ty TNHH Dịch vụ Ascendas Việt Nam
- Công ty TNHH Applicanz Việt Nam
- Công ty TNHH Dù Châu Á (Tucci Việt Nam)
- VPĐD Santen Pharmaceutical Co., Ltd tại Tp. HCM
- Công ty PWC Việt Nam
- Cty TNHH Yamagata
- Công ty TNHH Dệt Kondo
- Công ty TNHH SafViet
- Công ty APE Vietnam
- Công ty Thiết kế Châu Á Kume
- Công ty TNHH TCIE
- Công ty TNHH MELCHERS Việt Nam
- Vietnam Esport Development Joint Stock Company
- Công ty Liên Doanh HHKS Chains Caravelle
- Công ty TNHH Matsuya
- Công ty May Mặc Makalot
- Công ty WiLo Việt Nam
- Công ty Free Trend
- Công ty TNHH DREAM INFINITY Viet Nam
- Công ty TemPlaza
- Công ty TNHH SHICHIDA
- Công ty TNHH MTV Giải pháp Nexcel
- Công ty G-Tech Việt Nam
- Công ty Acrowel Vietnam
- Công ty TNHH Idemitsu Việt Nam
- Công ty Tubaski Việt Nam
- Liên Danh NK-POYRY INFRA
- Công ty CP Ting Ray
- Công ty TNHH KaiYang, Kainan Việt Nam
- Nikken International Asia Co.,Ltd
- Santen Pharmaceutical Co.,LTD. Ho Chi Minh Representative Office

## SMB AND ENTERPRISE CORPORATION

- Tập đoàn Trung Nguyên
- Tập đoàn Hoa Sen
- Tập đoàn Hà Đô 4
- Công ty Diệp Bạch Dương
- Công ty CP Dệt Thăng Lợi
- Tập đoàn Mai Linh
- Công ty TNHH TM Xuất Nhập Khẩu Vũ Quang
- Công ty CP Rượu Bình Tây
- Công ty CP Xây dựng CIC8
- Công ty CP Giao Vận IXV
- Cty TNHH DT CN Bách Khoa
- Công ty CP Bao Bì Nhon Trạch
- Công ty TNHH Không Gian NetTa
- Công ty CP ô tô Âu Châu
- Công ty CP TM Khải Hoàn
- Công ty CP Đại Phú Lộc
- Công ty Xây dựng Hoàng Giang
- Công ty thiết kế TWOG
- Cty TNHH Công nghệ thông tin Hùng Vương.
- Công ty CP Xây Dựng Huynh Đệ
- Công ty Vận tải Thuyền Vàng (Golden Ship)
- Công ty TNHH tư vấn và thiết kế TSD
- Công ty TNHH XD Cơ điện Hoa Hồng
- Công ty CP Truyền thông Thế hệ Vàng
- Công ty TNHH Thị trường HF Việt Nam
- Công ty TNHH Nguồn nhân lực phần thưởng
- Công ty TNHH Công Nghệ Mạng Tiên Phong
- Công ty TNHH TM & Sản xuất CATTHAI
- VN Payment (công ty CP Thanh Toán VN)
- Công ty TNHH XNK Thực phẩm Bình Minh
- Công ty Gỗ Bắc Mỹ
- Công ty Amway Việt Nam
- Công ty CP Khoáng sản S.S.G - Chi nhánh Quảng Nam
- Công ty TNHH Một Thành Viên Nghiên Cứu Và Phát Triển Kim Mô
- Công ty Chứng khoán Rồng Việt
- Công ty TNHH tư vấn bất động sản Tâm Toàn Thắng
- Công ty TNHH Kỹ thuật tự động Tiến Phát
- Công ty CP TransAZ
- Bit Viet Nam



- Công ty TNHH Tân Á Châu
- Công ty TNHH Kiểm Toán AFC Việt Nam
- Công ty TNHH Sản xuất SJ (VIỆT NAM)

- Công ty TNHH XD Cơ điện Hoa Hồng
- Công ty Spartronics Việt Nam

## STATE-OWNED AND EDUCATION CUSTOMER

- Công ty CP nhựa Tân Phú
- Khách sạn Tân Sơn Nhất
- Bệnh viện đa khoa tỉnh Ninh Thuận
- Công ty CP Dược phẩm 2-9 HCM- NADYPHAR
- Dược phẩm Khánh Hòa
- Nhà nghỉ dưỡng CNLD Tỉnh BÀ RỊA-VŨNG TÀU
- HDND-UBND Tỉnh Đồng Nai
- Công ty TNHH Tư vấn điện Miền Nam
- Trung Tâm Đăng Ký Giao Dịch Tài Sản Tại Tp.HCM
- Trung tâm dịch vụ phân tích thí nghiệm Tp HCM- Case

- Trường đh sư phạm Huế
- THCS VĨNH BÌNH- Tiền Giang
- Viện Giáo dục Shichida
- Đại học Việt Đức
- Công ty TNHH đầu tư quốc tế Thắng Lợi (Dệt Thắng Lợi)
- Trung tâm y tế dự phòng quận Tân Bình
- Công ty TNHH Xuất nhập khẩu Bình Thuận
- Phòng Y tế Quận 3
- Công ty TNHH TM vật tư khoa học kỹ thuật ( Tramatco., ltd)

# CEO MESSAGES

Since our company's founding in 2010, we have grown to become a time-trusted provider of software distributor/ software solution hardware provider and ICT solutions throughout Vietnam. In many ways our company has changed over the years, but strong relationships with our customers and partners remains the single most important part of our success. With a valued customer focus, our corporate values lead us in our commitment to delivering the highest quality service, demonstrating professionalism, striving for excellence beyond satisfaction and operating with integrity. These values and commitments are what earn the trust of our customers and further our reputation as a premier provider in Vietnam.

With the trend of internationalization, each industry or high technology includes production support, construction, design, and manufacture would need certain factors. One of them is the machinery and software applications. We are proud that the products and solutions bring really useful and long-term commitment and increase competition in all forming processes to succeed.

With the ongoing effort on investing in human resources and technology that help to provide a better and better service to customers. We are becoming one important part that contributes the best solution and value for the customer's success.

Best regards for customers' and partners' cooperation with us. Hopefully, this relationship will be always stable and good.

**CHIEF EXECUTIVE OFFICER**